

# Elevate Your Expertise and Impact Through OFN Training

Seeking professional development opportunities to expand your knowledge and skillset, connect with peers across the industry, and increase your impact? Check out OFN's growing training course catalogue!

Our half-day and full-day courses are structured with practitioners in mind:

- ✓ **Gain practical, actionable insights.** Through interactive learning, you'll gain the tools, resources, and ability to start translating concepts into practice at your CDFI immediately.
- ✓ **Maximize your time.** OFN offers training adjacent to all our in-person events. Arrive early or stay later at regional meetings, the Small Business Finance Forum, or the annual OFN Conference to attend our in-person trainings! We also offer training at our Washington, D.C., headquarters and virtually.
- ✓ **Build your network.** Through networking activities and discussions, you'll connect with fellow professionals and leaders in the CDFI community.



Visit [www.ofn.org/events/cdfi-training](http://www.ofn.org/events/cdfi-training) to view our training calendar and register for upcoming opportunities.



Have questions or ideas about training you'd like to see added to the course catalogue? Reach out to [developmentsservices@ofn.org](mailto:developmentsservices@ofn.org).

# 2025 OFN Course Catalogue

Explore OFN's course catalogue by practitioner role:



## CDFI Essentials

### CDFI 101: Orientation to the Industry

Learn what CDFIs are, as well as the history, purpose, and impact of the industry!



## Capitalization

### Capitalization 101: Sources & Uses

Explore the various capital types available to CDFIs, as well as sources.

### Capitalization 201: CDFI Loan Fund Business Model

Explore the key components of CDFI loan fund capitalization and sustainability.

### Pitch Perfect: Optimizing Your Capitalization Approach

Develop or refine a compelling value proposition to attract investors.



## Lending & Portfolio Management

### Small Business Lending 101

Discover the core principles and components of CDFI small business lending.

### Single-Family Housing Lending 101

Step into the world of CDFI single-family lending in this immersive half-day workshop.

### Multi-Family Housing Lending 101

Learn the essentials of multi-family housing lending, including key products, services, and models.

### Climate Lending 101

Explore the business case for CDFI climate lending and key products.

### Purpose to Practice: Assessing Lending Policies & Practices

Learn how you can adapt your institution's lending practices to be more mission-aligned and gain first-hand insight from peers working to do the same.



## Financial Management

### CDFI Financial Statements 101

Dive into the key components of CDFI financial statements and their interpretations.

### Financial Management Workshop

Build your CDFI's organizational resiliency through financial management.



## Strategy & Governance

### Governance 101: Developing a Strong Board

Delve into the fundamentals of effective board development & governance.

### Governance 201: Effectively Managing a Board for Impact

Leverage your board's expertise to drive meaningful impact.

### Executive Training for CDFI Board Members

Enhance board member knowledge of the CDFI industry, operations, and governance through this custom executive training, tailored to fit your organization's needs.



## Research

### Impact Measurement & Management (IMM) 101

Learn the basics of IMM, what it is and is not, and how to make IMM useful for your CDFI.

### Impact Measurement & Management (IMM) 201

Exploring leading practices and frameworks for developing a Theory of Change.

### Evaluation 101

Develop foundational evaluation skills to assess and improve the effectiveness of your CDFI's programs.

### Evaluation 201

Explore advanced techniques to analyze and enhance program outcomes.

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