

Financing Options

- Our Role
- Loan Type
 - Fixed Rate
 - Escrows
 - Insurance
 - Taxes
 - Total Payment
 - CLT Fees
 - HOA Fees
- Investors
 - Fannie Mae
 - Freddie Mac
 - Student Loans



Lessons Learned

- Maintaining a relationship with the homeowner after closing.
- The importance of servicing
- Maintaining a good relationship with the Community Land Trust

