

Job Title: Executive Director

Organization: Midland Community Development Corporation

Location: Midland, TX

Closing Date: June 1, 2022

Position Summary

MCDC POSITION TITLE: Executive Director

REPORTS TO: Board Chair

Strategies We Pursue

- Invest in housing, and other community infrastructure to catalyze economic, health, safety and educational mobility for individuals and communities.
- Strengthen existing alliances while building new collaborations to increase our impact on the progress of people and places.
- Develop leadership and the capacity of partners to advance our work together
- Drive local policy and system changes that foster broadly shared prosperity and wellbeing.

Summary MCDC seeks a dynamic, experienced leader to be the Executive Director of its long-established Housing Program in Midland, Texas. Our mission is to promote economic and community development in economically depressed areas of the city through the institution of programs designed to alleviate conditions of unemployment, blight and increase population density through housing efforts. This position will drive the growth of MCDC in Midland through branding and communications, providing market and staff team leadership, and refinement of program strategy and implementation. The position requires a strong commitment to the role of community-based non-profit organizations as agents of positive change as well as an understanding of, and appreciation for, other key public and private strategic partners who can offer additional resources to the work of local community development. The ideal candidate will have the experience to develop and lead MCDC investment strategies. The ED is responsible for raising capital and resources locally. They will also have demonstrated experience in shaping real estate projects and growing organizational capacity. The ideal candidate will be able to demonstrate cultural competency working with diversified communities, and a strong commitment to diversity, equity, and inclusion in their work.

Program/Community Development

- Assist in engaging a wide variety of community partners to help bring holistic and integrated services to targeted neighborhoods with local governments, state agencies, other private and quasi-public financial institutions and intermediaries, advocacy groups, and community based organizations.
- Craft and implement strategies for expanding affordable housing, economic mobility and using MCDC's

financial resources to catalyze a pipeline of affordable housing and other real estate projects and catalytic programs in Midland. Public Policy and Advocacy

- Provide leadership on housing and community development policy issues in Midland.
- Advocate on behalf of MCDC and the policy networks at the local, state and federal levels to secure the tools necessary to advance a comprehensive redevelopment strategy.

Fundraising

- Identify and cultivate leadership from key corporate, foundation and other prospective donor sectors who share an interest in community development.
- Work with the local housing resources to raise sufficient funds annually to finance MCDC's program activities and projects.

Leadership and Management

- Manage a staff and work with city management and local housing agency members to carry out MCDC's strategy and programs.
- Identify and cultivate leadership from key corporate, foundation and other prospective donor sectors who share an interest in community development and are interested in serving on the local Affordable Housing Alliance groups.

Qualifications

- Minimum ten (10) years' senior management level experience in community development, real estate, capital development and community revitalization.
- Experience in shaping affordable housing through development or lending.
- Experience with HUD or State funding & policy requirements.
- Demonstrated ability to attract and sustain philanthropic funding.
- Strong oral and written communication skills, including experience speaking publicly in diverse forums.
- Demonstrated management experience, including staff development, financial management and office administration.
- Demonstrated track record in providing leadership for the development and implementation of strategic vision.
- Ability to establish priorities that align with a strategic plan and manage agendas and programs effectively.
- Knowledge, understanding of, and experience in community development strategies, including working knowledge of real estate related resource and capital development strategies utilized in real estate and community revitalization efforts.
- Experience building relationships, networking and collaborating effectively with ethnically/culturally/socioeconomically diverse populations and community organizations.

- Fluency using and understanding data to inform decision making.

How To Apply: Applicants should submit resume and cover letter via email, demonstrating how your experience, skills, and education fulfill the job requirements. Please also include any salary expectations. Email to Brad Bullock, Board Chair, at bbullock@cnbtx.com subject line: MCDC Executive Director.